

## PERSONAL INFORMATION



 Lukovo polje 85 b, 72000 Zenica, Bosnia and Herzegovina.

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Gender: Male | Date of birth: / 02/08 / in 1962. | Citizenship: Bosnia and Herzegovina

**PhD Assistant Professor Edin Arnaut**

## WORK EXPERIENCE

(since 2014 to this day)

University Professor, Assistant Professor, / PhD in Economics / Economic-legal scientific field at the University of Travnik.  
Faculty of Law, University of Travnik, [www.pfk.edu.ba](http://www.pfk.edu.ba)

Professor at the Department of Economic and legal scientific field. Member of the department for economic and legal scientific field.

Activity or sector: Research institutions dealing with education, training and the scientific-research activities.

(since 2012 – to 2015  
and to this day)

University Professor, Assistant Professor, / Doctor of Economic Sciences / the scientific field: Economics (Economic Theory and Policy), Management, Tourism and Hotel Management at the University / University "Vitez" Vitez, at the Faculty of Business Economics, Faculty of Law and Faculty of Information Technology. University / University "Vitez" Vitez, [www.unvi.edu.ba](http://www.unvi.edu.ba)

Professor on subjects from specified areas of science in undergraduate studies, postgraduate study and doctoral studies under the Bologna teaching-scientific system / process. (Subjects: Principles of Economics, Microeconomics, Foreign trade operations, Management, Business catering company, organization ... etc, the PDS-in; Management of foreign trade operations, Microeconomic Theory and Business Management catering company. In addition to these activities engaged as a mentor for over 50 graduate theses, 30 projects..etc. Currently the PDS in acting as a mentor to three master's candidate, a doctoral student in the commission for two doctoral students. a member of the selection committee for the position of assistants, senior assistants and assistant professors. He worked in teams for the development of projects for external clients / legal entities in the organization of the Institute of Economics, University / University "Vitez" Vitez. Member of the Senate of the University / University "Vitez" Vitez.

Activity or sector: Research institutions dealing with education, training and the scientific-research activities.

(since 2007- to 2012) Lecturer / Senior Assistant, Master of Economic Science for scientific areas: Economics (Economic Theory and Policy), Marketing & Sales, Management and Entrepreneurship, Tourism and Hotel Management at the University / University "Vitez" Vitez, at the Faculty of Business Economics, Faculty of Law and Sciences Faculty of Information Technology. University / University "Vitez" Vitez, [www.unvi.edu.ba](http://www.unvi.edu.ba)

The assistance longtime engagement at the University / University "Vitez" Vitez in over 24 subjects in each case, and on a number of departments and sub-scientific subject areas (12 years working in academia or in the field of higher education and research institutions).

- Secretary senate Faculty of Business Economics, University / University of knights in Travnik, in the period from 2009 to 2011. year.
- Member of the Senate of the University / University "Vitez" Vitez
- Case study Exspert and Mentor and Leader ANSA (Association of advanced students University / University "Vitez" Vitez)

Activity or sector; Research institutions dealing with education, training ii scientific research activities.

(since1996 – to 2000.) Assistant professor of marketing at the Faculty of Economics, University of Sarajevo and the subsidiary department of the Faculty of Economics in Zenica. Faculty of Economics, University of Sarajevo.

The assistance longtime engagement at the Faculty of Economics, University of Sarajevo and the subsidiary Division of Zenica.

Activity or sector; Research institutions dealing with education, training ii scientific research activities.

(since 2005 – to 2007) A manager in the sector relations with the population-Retail department. HVB Central Profit Bank - Branch in Zenica and Branch Office in Zavidovići.  
▪ Manager in the sector of relations with the population-Retail department.  
Activity or sector; Banking Sector-commercial banking

(since 2004 – to 2005) Deputy operations manager and Marketing manager.  
MCO Mikra, Sarajevo.

- Business planning, the creation of credit products in the MCO, Creating and creating marketing plans and programs and market research, planning and implementation MCO penetration into new markets

(since1987 – to 2004.)

Activity or sector; Microcredit sector-MCO.

In the period from 1987 to 2004, Ph.D. Edin Anaut has gained extensive professional experience working in various sectors of the economy, as well as companies from the sphere of services, which is particularly important for the formation of an integrated and comprehensive view of the business of market participants in a variety of market and economic conditions. The foreign company "RMK - Promet" Zenica, in the period from 1989-1993, the candidate has worked in the field starting from the position of senior sales managers for the import-export business, to the Assistant Director sector exports for the then Member States of the European Community (Italy, Spain , France, Portugal), and other foreign destinations such as Tunisia, Egypt, India. In the postwar period Edin Anaut worked mainly in positions of managers in the sectors of tourism, IT-business, construction, insurance, banking and micro-credit sector. During that period working in Whitefield computers Ltd. Sarajevo, at the position of Marketing Manager (1999-2002), Centrotans-Eurolines bus BH doo, Sarajevo, at the position of Director of Tourism (2002-2004).

EDUCATION AND TRAINING

(2012)

PhD, Doctor of Economic Sciences, Assistant Professor (Economic theory and policy)  
Faculty of Economics, University of Zenica,

(2008)

Master of Economics from the scientific field of Marketing  
Faculty of Economics, University of Sarajevo, Sarajevo.,

(since1982- to1987)

Bachelor of Economics, Business Economics, finance and accounting orientation  
Faculty of Economics, University of Sarajevo, Sarajevo.

(since1977- to1981)

Electrician-Electronic technician profession  
Secondary Technical School in Zenica.

(since1969- to1977)

Primary school  
Elementary School "Manojlo Popić" in Zenica,

PERSONAL SKILLS

Mother spoken language

Bosnian

Other languages

English

Italian

| UNDERSTANDING |         | SPEECH             |                   | WRITING |
|---------------|---------|--------------------|-------------------|---------|
| Listening     | Reading | Spoken interaction | Spoken production |         |
| B2            | B2      | B2                 | B2                | B2      |
| C1            | C1      | C1                 | C1                | C1      |

Universitaria per stranieri, Perugia, Italia

|                                     |  |
|-------------------------------------|--|
| Communication skills                | <ul style="list-style-type: none"> <li>▪ Extremely good communication skills gained through work in managerial positions in banking, marketing and tourism and foreign trade operations, as well as many years of work in a academic community (over 12 years), from the position of assistant / lecturer to the position of a university professor.</li> </ul>  |
| Organizational / managerial skills; | <ul style="list-style-type: none"> <li>- Highly educated person with theoretical and pragmatic knowledge acquired many years Parallel work in the economy and scientific institutions, or as an external and permanent contributor to Universities (Faculty of Economics, University of Sarajevo and the University / University of Vitez ).</li> <li>- Person has Excellent communication, analytical and organizational skills, acquired many years work in different economic and service sectors (production, foreign trade, tourism, Banking and microcredit sector ... etc). The ability of team and individual work and work under pressure.</li> <li>- Many years of experience in the management, organization and business planning in the real sector and service sector</li> <li>- Motivation and the ability to prioritize and implement the operational activities in deadlines,</li> <li>- Ability to adapt to new responsibilities and new business responsibilities.</li> </ul> |
| Business skills;                    | <ul style="list-style-type: none"> <li><input type="checkbox"/> More than 20 years of progressive experience in the financial and economic fields,</li> <li><input type="checkbox"/> Business analysis and business plans and feasibility studies</li> <li><input type="checkbox"/> Participation in teams to create projects</li> <li><input type="checkbox"/> Lecturer at the training program employed by the MFI and banking, as well as members</li> <li><input type="checkbox"/> Supervisory and Management Boards of companies and public companies.</li> </ul>   |
| Computer skills                     | <ul style="list-style-type: none"> <li>▪ Very good knowledge of Windows 2007-Ms Office (Microsoft Excel, Microsoft Word, Power point) and other system programs. Knowledge of the many types of application software as well as statistical data processing programs SPSS 17:20, STATA and E-views.</li> </ul>   |
| Other skills                        | <ul style="list-style-type: none"> <li>- Conducting and providing consulting and advisory services in the field of tourism and insurance.</li> <li>- Case study Expert and Mentor and leader ANSA (Association of advanced students University / University "Vitez" Vitez)<br/>Training for improving the resolution of case study (Case Studies), Knight, 2011. years</li> <li>- Training for the improvement of solving case study (Case Studies), Faculty of Organizational Sciences, Belgrade, 2011. g.</li> <li>- Training for the improvement of solving case study (Case Studies), Travnik, 2012 years.</li> <li>- Participation in the global competition in solving case study (Case Studies), organized by the Faculty of Organizational Sciences, Belgrade, BBICC- 2013. - Won 6 place from 12 branded world universities.</li> </ul>   |
| Driver license                      | Driving license B-category   |

## MORE INFORMATION

Published Issues;

**BOOKS AND SCRIPTS**

1. "Principles of Economics", Hodzic, K. & Arnaut, E., Mahmutović, H., Kurtovic, H., publisher; University / University of Vitez, Vitez, 2014.
2. "Principles of Economics", Hodzic, K. & Arnaut, E., script, University / University of Vitez Travnik, 2010.
3. "The Macroeconomics -", Hodzic, K. & Arnaut, E., University / University of Vitez, 2013.
4. Macroeconomics - script, Hodzic, K. & Arnaut, E., University / University of Vitez Travnik, 2010.
5. Globalization in tourism" - script / collection of published scientific papers, Mulaomerović, J. University / University of Vitez, author of the paper "The processes of globalization in tourism and the impact of megatrends on the competitiveness of the tourism industry of Bosnia and Herzegovina", 2010.

**SCIENTIFIC PAPERS IN SCI**

- "Monetary policy of Bosnia and Herzegovina and its function during the current economic and financial crisis", the work of the International Conference SEDS organized by USC (University of South Carolina, Aiken, USA) and Southeast Decision Sciences Institute, co-author with a Ph.D. Sanela Porca, full professor at USC (University of South Carolina, Aiken, USA, January, 2010..- first author.

**PUBLISHED SCIENTIFIC PAPERS**

- "A new model of the impacts of selective types of tourism and local economic development of Bosnia and Herzegovina in the context of EU accession. "EU Ennlargement perspective: inside and outside concepts, research monografy, editors Vinko Kandžija, Andrej Kumar, second edition, University of Vitez, 2014, p. 24th - author.

- "Currency Board in Bosnia and Herzegovina" - macroeconomic stability factor, or obstruction of economic development and the process of integration in Europe Union and EMU", the EU Ennlargement perspective: inside and outside concepts, research monografy, editors Vinko Kandžija, Andrej Kumar, first edition, University of Vitez, 2012, p. 111 - author.

- "Creation of the Bosnia and Herzegovina tourist image through specific selective tourism forms", International academic journal Selective Tourism, ISSN 1800-6620, The Center of Tourism Development, Monte Negro, 2013.

- "Franchising - An opportunity for small businesses in Bosnia and Herzegovina", 2<sup>st</sup>. International Conference - Economic System of the European Union and accession of Bosnia & Herzegovina, Vitez- Bosnia and Herzegovina-Hotel Central, september 27.-28.2012., Conference program and book of abstracts.-, p. 7. - author

- "Impact of Tourism on macroeconomic stability and economic development of Bosnia and Herzegovina", Proceedings of the Scientific Conference - Development of human resources in tourism, University of Istočno Sarajevo, 28th-31st 03. 2012. Age, p. 446.- author.

- "The gray economy in Bosnia and Herzegovina, analysis of its impact on the labor market and (un) employment in a time of global economic crisis," Business Development Conference 2010, Proceedings, Zenica, December 2010, p.95.

- "The role of cultural-historical heritage in the development of tourism and the tourist offer of Bosnia and Herzegovina", Proceedings of seventh and eight International Scientific Symposium, Passion as an Inexhaustible Source of Inspiration for Culture, Vitez 2010, Zagreb, 2012, ISSN 1334-8264.- auhtor

- "The impact of global trends of the tourism industry in BiH tourism and economic crisis in Bosnia and Herzegovina", Proceedings of the OU "Apeiron" with advice on Vlasic on the theme: "The measures to mitigate the impact of the global economic crisis on the economy of Bosnia and Herzegovina", Travnik, April 2009, p. 93-130.-author.

- „Globalization and tourism - Review of the current position of tourism in Bosnia and Herzegovina“, International Conference „Law, Economy and management in Modern Ambience“-LEMiMA 2009, Serbia, 25-27. September 2009, Proceedings -Volume 1, P-7, pages, 141-149.- author.

"The impact of packaging to branding and the strengthening of the competitiveness of BiH products" - The work of the International Conference in Zenica called; First International Business Development Conference: Entrepreneurship and Innovation (BDC2009), organized by the Faculty of Economics of the University, co-author of the Ph.D. Fehrić Fahrudin. Paper published in the Proceedings of the International Conference.

 Published  
 Scientific papers

-“Analysis of legislation in the Federation of Bosnia and Herzegovina related to increased efficiency in work of the inspection bodies in the Federation of Bosnia and Herzegovina” - WB - International Finance Corporation, Sarajevo, 2008, - koautor sa Doc. dr. Hasan Mahmutović

-“The processes of globalization in tourism and the impact of megatrends on the competitiveness of the tourism industry of Bosnia and Herzegovina”, Transition-International Scientific Journal for Economics and Politics of Transition, Tuzla-Belgrade-Zagreb-Bucharest, Sarajevo, January-December 2009-author.

-“Marketing communication in the function of successful sales,” Transition-International Scientific Journal for Economics and Politics of Transition, Tuzla-Belgrade-Zagreb-Bucharest, Sarajevo, January-December 2009 (co-author)

-“The development of the internal control system in a small business,” Transition-International Scientific Journal for Economics and Politics of Transition, Tuzla-Belgrade-Zagreb-Bucharest, Sarajevo, January-December 2008, the number of 21-22, p. 137-145, - co-author

-“The economic importance of tourism as a determinant of the development of Bosnia and Herzegovina”, International conference on tourism and environment, march, 4- 5, 2010 in Sarajevo, Bosnia and Herzegovina, the author

Conferences;

#### **PARTICIPATION IN SCIENTIFIC CONFERENCES**

▪ “3<sup>st</sup> International Conference - Economic System of the European Union and accession of Bosnia & Herzegovina”, Organizers; Vitez University of Travnik, University of Rijeka – Faculty of Economics – Jean Monnet Chair, University of Antwerp – Jean Monnet Centre of Excellence University of Ljubljana – Faculty of Economics – Chair Jean Monnet, University of Belgrade – Faculty of Organizational Sciences, University of Zagreb – Faculty of Economics and Business, Institut CEDIMES Paris – CEDIMES Rijeka, Vitez- Bosnia and Herzegovina-Hotel Central, september 16.-17. 2014.

▪ “2<sup>st</sup> International Conference - Economic System of the European Union and accession of Bosnia & Herzegovina”, Organizers; Vitez University of Travnik, University of Rijeka – Faculty of Economics – Jean Monnet Chair, University of Antwerp – Jean Monnet Centre of Excellence University of Ljubljana – Faculty of Economics – Chair Jean Monnet, University of Belgrade – Faculty of Organizational Sciences, University of Zagreb – Faculty of Economics and Business, Institut CEDIMES Paris – CEDIMES Rijeka, Vitez- Bosnia and Herzegovina-Hotel Central, september 27.-28. 2012.

▪ “1<sup>st</sup> International Conference - Economic System of the European Union and accession of Bosnia & Herzegovina”, , Organizers; Vitez University of Travnik, University of Rijeka – Faculty of Economics – Jean Monnet Chair, University of Antwerp – Jean Monnet Centre of Excellence University of Ljubljana – Faculty of Economics – Chair Jean Monnet, University of Belgrade – Faculty of Organizational Sciences, University of Zagreb – Faculty of Economics and Business, Institut CEDIMES Paris – CEDIMES Rijeka, Vitez- Bosnia and Herzegovina-Hotel Central, september 21.-23. 2011.

- Conference "Human Resources Development in Tourism", University of Isočno Sarajevo, Jahorina, 28-31- March 2012.

-Conference - professional-scientific the debate on the theme "Tourism for local development" organized by the University of Vitez in Travnik and the FBiH Chamber of Commerce, Fojnica, 25.06.2011. year

-First International Business Development Conference: "Entrepreneurship and Innovation (BDC2009)", organized by the Faculty of Economics at the University of Zenica, December, 2009.

-VII International Symposium of a scientific, Passion Heritage of Bosnia and Herzegovina second, Passion as an inexhaustible inspiration of culture, Vitez, 2010<sup>th</sup>

- International Business Development Conference: (BDC2010) "organized by the Faculty of Economics of the University of Zenica, December, 2010.



- Conference - advising on Vlastic on the topic: "Measures to mitigate the impact of the global economic crisis on the economy of Bosnia and Herzegovina", Travnik, April 2009, organized by OU "Apeiron" Travnik and governments of Central Bosnia Canton.

-Conference on; "The global economic crisis and the banking sector" (08.07.2009), and the 14th International Summer University organized at the Faculty of Economics, University of Tuzla in the period from 29.06. - 10. 07. 2009.

-Conference on; "Mitigating the impact of the global recession on the (un) employment in TK as part of the 14th International Summer University organized at the Faculty of Economics, University of Tuzla in the period from 29.06. - 10. 07. 2009.

- International Conference "Law, Economy and Management in Modern Ambience" -LEMiMA 2009, Serbia-Belgrade, 25-27. September 2009, Proceedings -Volume 1,

- International Conference on the theme; "Foreign capital as a factor of development of the countries in transition", organized by the Faculty of Economics, University of Kragujevac, 05th-06th 11th 2009.

- International conference in Tuzla "How to manage in times of crisis" which was held in Tuzla, organized by the Faculty of Economics, University of Tuzla in the period from 24-25 November 2009., - Macroeconomic stability as a determinant of accession and EU integration in conditions of economic crisis "

- International conference in Tuzla "How to manage in times of crisis" which was held in Tuzla, organized by the Faculty of Economics, University of Tuzla in the period from 24-25 November 2009, - Macroeconomic stability as a determinant of accession and EU integration in conditions of economic crisis

Projects;

#### **RESEARCH STUDIES AND PROJECTS**

1. Analysis of the legislation in the FBiH related to increasing the efficiency of inspection bodies in the FBiH, the project is being worked for the World Bank, 2008. (co-author).

2.Tourism Development Strategy of Central Bosnia Canton: potentials and development guidelines (strategic objectives and development projections to 2025 years), the research team Kadrija Hodzic, Edin Arnaut, Miroslav Matosevic, Amra Kraksner, University of Vitez Travnik, Faculty of Business Economics, 2012. - co-author of the research team.

#### **CONTRIBUTION FROM RAISING THE TEACHING AND SCIENTIFIC RESEARCH STAFF**

3.1 Mentor to graduate theses:

Graduation thesis at the Faculty of Business Economics / University "Vitez" Vitez mentored over 50 graduate theses in undergraduate study.

3.2 Mentor to master's theses:

3.2.1. Hamzić Nedim - Faculty of Business Economics, University "Vitez" Vitez - Procedures for Mentoring during

3.2.2. Ignjatic Sinisa - Faculty of Business Economics, University "Vitez" Vitez-- Procedures for Mentoring in progress

3.3. Member of the Commission for the defense of master's theses:

3.3.1. Arneta Džinić- Faculty of Business Economics, University "Vitez" Vitez, master these 2014.

3.4. Member of the Commission for the assessment of benefits topics and suitability of the candidate on the PDS study:

3.4.1. Maja Djuric-Zahirović- Faculty of Business Economics, University / University "Vitez" Vitez, Topic: Intellectual Capital in the function improving the image of institutions of higher education in Central Bosnia Canton and at least five candidates.

3.5. Member of the Commission for the elections for the position of assistants, senior assistants and assistant professors:

3.5.1. Elma Haskić, for election to the position of assistant lecturer in the field of "Economics" - Faculty of Business Economic University "Vitez" Vitez

3.5.2. Elma Haskić, for election to the position of assistant lecturer in the field of "Management" - Faculty of Business Economics, University "Vitez" Vitez

3.5.3. Mr.Dražen Laštro, for appointment to senior assistant in the field of "Economics" - Faculty of Business Economics, University "Vitez" Vitez

3.5.4. Mr Altijana Mameledžija., For appointment to senior assistant in the field of "Entrepreneurship" - Faculty of Business Economics, University of Vitez.

3.5.5. Jasmina Gurić, for election to the position of assistant of the Economic and legal areas "- Faculty of Law, University of Travnik

3.5.6. Mr. Nejra Neimarlija-Roic, for the selection of the senior assistant of the Economic and legal areas "- Faculty of Law, University of Travnik .

1. Nada (Mlakić) Gavric in the senior assistant to the field of Economics  
Second Jelena Ljubas the senior assistant to the field of economics

2.1.1. Mr. Tanja Gavric for appointment to senior assistant, on the economy, the Commission proposed the following: prof. Dr. Kadri Hodzic, prof. Hasan Mahmutović, doc. Dr. Edin Arnaut.

2.1.2. Mr. Mirza Čelik for selection in the senior assistant, on the field of business, the Commission proposed the following: prof. Hasan Mahmutović, prof. Fahrudin Fehrić, doc. Dr. Edin Arnaut.

2.1.3. Mr. Jelena Ljubas for appointment to senior assistant, on the economy, the Commission proposed the following: prof. Dr. Kadri Hodzic, prof. Dr. Vinko Kandžija, doc. Dr. Edin Arnaut.

3.6. Member of the Commission to the Ph.D. program:

3.6.1. Merima Aljić - PhD student at the Faculty of Business Economics, University / University "Vitez" Vitez, PhD dissertation: "Tourism resources aimed at improving the economic effects of tourism Federation of Bosnia and Herzegovina "

#### Awards and Prizes;

-Reward TOP-10 Manager of the Year 1995 at the level of ZDK-Canton

-Reward for the youngest manager in the Federation for 1996 (top 20 managers), at the option of the Government Federation of Bosnia and Herzegovina and the former Business magazine.

-Gold Badge for Excellence in elementary school during all eight years of schooling